

PARTNERSHIP BENEFITS



Through Sourcewell, Climate Mayors Are Eligible For Electric Vehicle Fleet Solutions.



LOCAL ACCOUNT MANAGERS

Your hands-on Account Manager has the tools and the experience to help you build a flexible fleet program that integrates electric and hybrid vehicles fitting your needs and your budget.



POWERFUL TECHNOLOGY & ANALYTICS

We use the power of data – vehicle use statistics, maintenance costs, driver behavior and even national sales trends – to inform every recommendation we make. And it's made possible by the infrastructure and expertise of Enterprise.



PROACTIVE FLEET MONITORING

Your Account Manager will use our Cost Going Forward calculator to understand fleet usage, how to incorporate electric vehicles, total fleet expenditures and organizational needs, as well as industry benchmarks. Their proactive recommendations will help you clarify goals while minimizing the time you would otherwise spend reacting to the unexpected.



BENEFITS OF PARTNERING WITH ENTERPRISE:

- Local Account Managers track incentives available through state or local agencies.
- Open and closed-ended leases available for lower monthly vehicle payments.
- Flexible terms to complement recommended vehicle holding periods for best resale value.
- Access to fleet solutions like Maintenance, Risk Management, Fuel Card and Telematics in accordance with the Sourcewell Awarded Contract.

Integrate electric vehicles into your fleet, today!

Visit efleets.com or call 1-877-23FLEET



2019
Chevrolet Bolt EV

2019
Chrysler Pacifica Hybrid

2019
Ford Fusion Energi

2019
Hyundai Ioniq (CA only)

2019
Kia Soul EV

2019
Nissan Leaf EV

2019
Toyota Prius Prime

VEHICLE DATA

Base Invoice*	\$36,240	\$41,390	\$33,880	\$31,134	\$33,271	\$29,588	\$27,187
Term (Months)	36	36	36	36	36	36	36
Annual Miles	20,000	20,000	20,000	20,000	20,000	20,000	20,000
Trim Level	LT	Touring Plus	Titanium	EV	Base	S	Plus
Standard Engine	Battery EV	"3.6L V6 Plug-in Hybrid"	"2.0L Plug-in Hybrid"	Battery EV	Battery EV	Battery EV	"1.8L Plug-in Hybrid"
Drivetrain	1 speed Auto	EFLITE SI-EVT	eCVT	1 speed Auto	1 speed Auto	1 speed Auto	2CVT
Fuel Tank Capacity	N/A	16.5	14	N/A	N/A	N/A	11.4
Assumed Fuel (cost/gallon)**	\$2.90	\$2.90	\$2.90	\$2.90	\$2.90	\$2.90	\$2.90
Combined MPG (city/hwy)	119	82	103	136	108	112	133
Seating Capacity	5	7	5	5	5	5	5
Front Legroom (inches)	40.6	41.1	44.3	41.7	40.9	42.1	43.2
Max Interior Cargo Volume (cubic feet)	15.3	140.5	8.2	17.1	49.5	30	19.8
Carbon Footprint (Grams/Mile/Score)	10	10	10	10	10	10	10
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3 yrs/36,000	5 yrs/60,000	3 yrs/36,000	3yrs/36,000
Battery Warranty	8yrs/100,000	10yrs/150,000	8 yrs/100,000	Unlimited	10 yrs/100,000	8yrs/100,000	8 yrs/100,000
NHTSA Safety Rating (overall)	☆☆☆☆☆	☆☆☆☆☆	Not Yet Rated	Not yet rated	Not Yet Rated	Not yet rated	Not Yet Rated

HOLDING COST COMPONENTS

TCO Range (per-mile)***	\$0.27/\$0.24-0.30	\$0.27/\$0.24-0.30	\$0.27/\$0.24-0.30	\$0.27/\$0.24-0.30	\$0.27/\$0.24-0.30	\$0.27/\$0.24-0.30	\$0.27/\$0.24-0.30
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ORDERING DATA

Final Assembly Location	Orion, MI	Canada	Mexico	Korea	Korea	Tennessee	Japan
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Contact your local Enterprise Fleet Management team for all available models, pricing and options. Vehicle data is not guaranteed and is subject to change.

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of October 9, 2017.

*** TCO Range does not reflect state taxes, registration fees, interest, or insurance costs. Ask your local EFM representative for a customized analysis.

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