

PARTNERSHIP BENEFITS



Through Sourcewell, Climate Mayors Are Eligible For Electric Vehicle Fleet Solutions.



LOCAL ACCOUNT MANAGERS

Your hands-on Account Manager has the tools and the experience to help you build a flexible fleet program that integrates electric and hybrid vehicles fitting your needs and your budget.



POWERFUL TECHNOLOGY & ANALYTICS

We use the power of data – vehicle use statistics, maintenance costs, driver behavior and even national sales trends – to inform every recommendation we make. And it's made possible by the infrastructure and expertise of Enterprise.



PROACTIVE FLEET MONITORING

Your Account Manager will use our Cost Going Forward calculator to understand fleet usage, how to incorporate electric vehicles, total fleet expenditures and organizational needs, as well as industry benchmarks. Their proactive recommendations will help you clarify goals while minimizing the time you would otherwise spend reacting to the unexpected.



BENEFITS OF PARTNERING WITH ENTERPRISE:

- Local Account Managers track incentives available through state or local agencies.
- Open and closed-ended leases available for lower monthly vehicle payments.
- Flexible terms to complement recommended vehicle holding periods for best resale value.
- Access to fleet solutions like Maintenance, Risk Management, Fuel Card and Telematics in accordance with the Sourcewell Awarded Contract.

Integrate electric vehicles into your fleet, today!

Visit efleets.com or call 1-877-23FLEET



GREEN CARS

For a full list of vehicles, please contact your local team at: efleets.com



2020
Chevrolet Bolt

2020
Nissan Leaf

2020
Ford Fusion Energi

2020
Chrysler Pacifica Hybrid

2020
Kia Optima

2020
Toyota Prius Prime

VEHICLE DATA

Base Invoice*	\$36,627	\$30,707	\$34,425	\$41,440	\$35,030	\$30,151
Term (MONTHS)	36	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000	25,000
Trim Level	LT	S	Titanium	Touring	EX	XLE
Standard Engine	EV	EV	2.0L 4-cyl Plug-in Hybrid	3.6L Plug-in Hybrid	2.0L 4-cyl Plug-in Hybrid	1.8L Plug-in Hybrid
Drivetrain	EV	EV	CVT	CVT	6-spd Auto	CVT
Fuel Tank Capacity	N/A	N/A	14	16.5	14.5	11.3
Assumed Fuel (COST/GALLON)**	\$3.00	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)****	119	108	103	82	99	133
Seating Capacity	5	5	5	7	5	5
Front Legroom (INCHES)	41.6	42.1	44.3	41.1	44.5	43.2
Max Interior Cargo Volume (CUBIC FEET)	16.9	23.6	8.2	140.5	9.9	19.8
Carbon Footprint (GRAMS/MILE/SCORE)	0	0	99	119	100	78
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	5yrs/60,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★	Not Yet Rated	Not Yet Rated	★★★★	Not Yet Rated	Not Yet Rated

HOLDING COST COMPONENTS

TCO Range (PER-MILE)***	N/A	N/A	\$0.30/\$0.28-0.34	N/A	N/A	N/A
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GREEN CAR CLASS TCO AVERAGE: \$0.30

ORDERING DATA

Final Assembly Location	Michigan	Tennessee	Mexico	Canada	Korea	Japan
Factory Order Lead Time (WEEKS)	15	17	10	12	12	21

Contact your local Enterprise Fleet Management team for all available models, pricing and options.



Ask your Account Manager about available Tesla models for your fleet, today.

*Price subject to change, listed as model year introductory pricing. Vehicle data is not guaranteed and is subject to change.

**According to U.S. Energy Information as of October 2019.

***TCO Range does not reflect state taxes, registration fees, interest, or insurance costs. Ask your local EFM representative for a customized analysis.

****EPA Equivalent based on 15K annual miles.

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