

Sourcewell Customer Pricing CY2021-2024

BATTERY ELECTRIC TRUCKS

Peterbilt Motors Company Contract #060920-PMC

Model	220 Battery Electric Truck	520 Battery Electric Truck	579 Battery Electric Truck
Example MSRP/List Price	\$446,984	\$638,044	\$596,681
Sourcewell Discount	14.00%	37.00%	37.00%
*Customer Price	\$384,406	\$401,968	\$372,759

*Customer price includes cab & chassis, factory-freight, Pre-Delivery-Inspection (PDI) and dealer profit.

*Customer price **does not** include any flooring/interest charges, any applicable taxes (i.e. FET) and any components/services provided by the Peterbilt dealer after delivery from Peterbilt factory (i.e. body, manuals, training, doc fees, local-delivery, additional fuel/def, extended coverages, etc.)

- Due to global supply chain cost increases, all trucks are subject to a commodity surcharge of up to 10% of truck (cab & chassis) price (List price less Sourcewell Discount)
- Canadian Peterbilt Dealers have the option to order chassis in Canadian or US Dollars.
- If ordered in US dollars, Canadian Peterbilt Dealers have the option to lock-in the exchange rate and have the truck invoiced in Canadian Dollars prior to build date. (typically 2 weeks before build date).
- Peterbilt/PACCAR-Canada provides Peterbilt Dealers the updated exchange-rate on a daily basis.
- PACCAR Treasury uses a daily average along with 6 month futures.

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